

# Mundipharma



## Mundipharma eliminates the 'fragile final mile' of spreadsheet budgeting with Infor FMS SunSystems Budgeting & Forecasting



### About Mundipharma

Mundipharma Pty Limited is a leading provider of high quality analgesic products for the treatment of moderate to severe chronic pain.

Mundipharma was established in Australia 1998 and in NZ in 2005. They combine global experience with local knowledge and understanding to deliver a truly Australian perspective on persistent pain, an issue that affects 20% of the population.

Mundipharma is dedicated to helping patients relieve their pain and improve their quality of life by providing health professionals with the best products and services, and contributing to pain research and education.

**"The use of spreadsheets was cumbersome, complex and liable to error."**

Robert Ingui  
Finance Director

### Business Requirements

The Mundipharma budgeting process combines decentralised budgeting processes for sales and some expense details with a top down approach for consolidated reporting, particular expense types, capex and cash flows.

The budgeting process was complex and prone to error with numerous spreadsheets that required close control and monitoring.

"The use of spreadsheets was cumbersome, complex and liable to error. We needed a system that was less prone to error and allowed departmental heads to have access, control and input into the process," says Robert Ingui, Mundipharma Finance Director.



### Challenges to overcome:

- duplication of data
- multiple template versions
- lack or difficulty to complete version reconciliation
- rekey data into consolidated models
- audit trail within budget spreadsheet
- cannot easily create new scenarios
- time consuming
- error prone manual consolidation of data
- speed up reporting / report back process



"Professional Advantage worked closely with us to prototype, test & implement our final solution. They were very knowledgeable, both of the product and our industry."

## Business Benefits

Mundipharma reviewed a number of other packages. "However, the fact that Infor FMS SunSystems Budgeting & Forecasting was part of the Infor SunSystems FMS suite of packages was a major drawcard for us," said Robert Ingui, Director of Finance.

The Infor FMS SunSystems Budgeting & Forecasting implementation has provided Mundipharma with major benefits. It is fully integrated with Infor FMS SunSystems and provides a financial budgeting environment with integrated profit & loss and cash flow. It is surprisingly very competitively priced when compared to other Budgeting & Forecasting software offerings in the market today.

"The knowledge that Professional Advantage were involved through out each stage of the implementation and again afterwards with post installation service ensure a great implementation."

## Solution & Implementation

Budgets are now prepared in the Infor FMS SunSystems Budgeting & Forecasting module by department. Each department head is provided access to their own real time version of their own specific budget. They are able to access via the internet and make changes to their budgets, with complete confidence in the budget audit trail as compared to the previous spreadsheet process. These changes automatically flow through to the profit & loss and cash flow based on the embedded structures and business rules.

"Professional Advantage worked closely with us to prototype, test & implement our final solution. They were very knowledgeable, both of the product and our industry."

## About Professional Advantage

Professional Advantage was established in 1989 and today employs around 250 people in Sydney, Melbourne, Brisbane, Perth, London and Fargo. The company is the largest provider of leading business management systems, such as:

- Performance Management (Business Intelligence)
- Financial Management
- Process Management

Professional Advantage supports over 800 clients nationally and its multi product offering is complemented by its development, systems integration, consulting, training and support services.

Professional Advantage is the winner of many business and vendor awards, including 2009 Infor GOLD Partner and Infor 2007 Australian & New Zealand Reseller of the Year.

The company's clients include medium to large public and private companies, government departments and not for profit enterprises.

For more information please contact:

Sydney : +61 2 9919 8900  
Melbourne: +61 3 9613 0205  
Brisbane : +61 7 3018 2400  
Perth: +61 8 6267 7000  
Web: [www.pa.com.au/sunsystems](http://www.pa.com.au/sunsystems)